



Keynote Topics

*Nanette Hitchcock speaks with passion and knowledge. Her goal is to not only educate but **INSPIRE, ENCOURAGE AND INVOLVE**. Inspiration is the push that people often need to take knowledge and move it into action. Please see attached bio for more information.*

HOW TO ENGAGE YOURSELF AND YOUR PEOPLE!

In an inspiring presentation, Nanette challenges us to look at whether we are engaged and how we are engaging our people. Engagement is a serious and costly problem in our workplaces. We need to be able to develop ourselves, and if we are in a leadership position, our people. We need to be able to help them identify and operate out of their strengths, and work toward teams that know how to leverage each others strengths. We need to structure so that we are investing in the growth of ourselves, our leaders, and our people within the workplace. We look at a new “Hiring Mindset” that helps you start with the right people on your team.

ARE YOU TALKING OR ARE YOU COMMUNICATING?

I’m not sure there is any more critical component to the strength of relationships as clear communication. In this inspiring hour we unpack this a little bit. What are some of the barriers to communication personally and within an organization? We look at the different styles of communication and how they contribute to our understanding of how to communicate effectively. We also look at how there are 3 vital components that need to be present as you communicate – if any one is missing you are not communicating effectively. Stronger communication skills will lead to stronger relationships. When we seek to create understanding and listen deeply our impact soars. In addition, we learn to communicate our ideas and vision in a compelling way which increases our influence in the workplace.

ARE YOU CONNECTING?

Connecting goes beyond communication. This looks closely at how to connect and strengthen your relationships. Your influence will be significant as you learn to ask great questions and find common ground. We take a look at how to double the ratio of questions to statements. We camp out on a new concept called “Be Present.”

WHAT IS BELOW THE WATERLINE?

This presentation focuses on how to strengthen both your leadership character and your leadership skills so you can position yourselves for greater impact and influence.

A little discussed fact about leadership is that as important as the skills are, lack of skills is not what derails most leaders – skills are too easy to learn. If you want to predict someone’s ultimate success as a leader, don’t evaluate their skills but their leadership character.

BUILDING COMMUNITY

Community is the glue that holds an organization together. It is how we invest in each other, celebrate the good times and mourn the losses. It is crucial to build good community. In this inspiring message we will look at how to set up a **mentoring program** for your organization that is intentional about how you invest and develop your people.