



Summary of Presentation
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BUILDING COMMUNITY

Community is a place where people know each other deeply, serve each other enthusiastically, and mourn the setbacks in life together. It's a place characterized by genuine care and concern for each member of the team. It is a place of growth.

- What is your influence? What is your impact everyday in your workplace? What is your responsibility in this?
- The Secret by Ken Blanchard and Mark Miller says that our influence is in direct proportion to how we SERVE those around us. Do we put down our agendas so we can be about the agendas of others? Am I a serving or a self-serving leader? What is my motivation behind helping others?
- **Know Your People**
 1. Are your people engaged?
 2. How do you help them identify their strengths (strengthcenter.com)
 3. How can you help them operate every day in what they do best?

4. Passion Matters/ Calling Matters – how can you help your people find what lights their fires, get them fired up, and the conditions and support that help them operate at their optimal level.
- **CONNECT** In order to influence and build community you need to be able to **CONNECT**.
 1. Understand different perspectives.
 2. Develop Trust. Ask the question, in their view what characteristics, when displayed, show that a teammate is **trustworthy**. **If you have not developed trust there will not be influence.**
 3. Listen
 4. Double the ratio of questions to statements that you make when you are talking with someone
 - **INVEST** in the growth of someone around you.
 1. Help them achieve their goals and dreams. Help a person grow!
 2. Make their lives better. Always be mentoring someone.
 3. Follow the framework that Bob Biehl suggested: Ask someone to list the top 5 things that they would like to BE, DO, HAVE, and HELP in their lifetime and help them achieve these 20 things.



East Mississippi Electric Power Association's Mission Statement:

Our mission is to enhance our members' lifestyle and standard of living. Our core business is providing valued electric services as we seek new opportunities to serve our community.